



Revision number:

Purchasing Agent: DEBBIE GUNDERSON

**Item: DATA COMMUNICATIONS EQUIPMENT AND ASSOCIATED OEM MAINTENANCE & TRAINING (SWITCHES & LAN/WAN WIRELESS) (WSCA)**

Vendor: 94830A Enterasys Network Sales & Service, Inc.  
500 Spaulding Turnpike  
P.O. Box 3060  
Portsmouth, NH 03801

Internet Homepage: [www.enterasys.com](http://www.enterasys.com)

Telephone: (801) 887-9496

Fax number: (801) 972-5789

Contact: Michaela Mezo  
Gary Balentine

Email address: [mmezo@enterasys.com](mailto:mmezo@enterasys.com)  
[gbalenti@enterasys.com](mailto:gbalenti@enterasys.com)

Brand/trade name: Enterasys

Price: SEE ATTACHED PRICE LIST  
Terms: Net 30  
Effective dates: 06/29/02 through 05/31/04  
Days required for delivery: 10 Business days ARO  
Price guarantee period: Discounts good through term of Contract  
Minimum order: None  
Min shipment without charges: FOB Destination, Freight Prepaid  
Other conditions: FOUR (1) YEAR RENEWAL OPTIONS.

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NOTE: NEW CONTRACT FOR DATA COMMUNICATIONS EQUIPMENT.

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Remitt to: Same as above

This Statewide Contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The Authorization requirements and procedure is detailed in the attachment to the contract. Orders may be placed only after Authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



AUTHORIZATION REQUIRED: DAS/ITS (INFORMATION TECHNOLOGY SERVICES) ADMINISTERS STATE AGENCY PURCHASES FROM THIS CONTRACT. STATE AGENCIES (EXECUTIVE BRANCH) MUST COORDINATE THEIR PURCHASE THROUGH DAS/ITS AND MAY NOT PURCHASE DIRECTLY FROM THE CONTRACTOR. PLEASE CONTACT DAVID LEE AT 801-537-9251 OR JOHN STUCKI AT 801-538-3828 WITH DAS/ITS FOR ASSISTANCE. DAS/ITS WILL CHARGE STATE AGENCIES BASED ON DAS/ITS' UNIVERSAL SURCHARGE RATE PLAN. POLITICAL SUBDIVISIONS (SUCH AS HIGHER EDUCATION, PUBLIC EDUCATION, CITIES AND COUNTIES) MAY PURCHASE DIRECTLY FROM THE CONTRACTOR WITHOUT STATE INVOLVEMENT.

AWARD PRODUCTS AND BRANDS

Switches: Enterasys

LAN/WAN Wireless: Enterasys

Discounts:

Switching Products - A minimum of 38% of maximum of 45% (on specific products).

Wireless Products - A minimum of 23% (low end ratio cards) a maximum of 38% (access point).

Network Management Products (to manage the hardware products above) - 23%

Price List

To access the website for the current pricelist, go to

<http://www.enterasys.com/solutions/verticals/government/state/wsca9722html>.

WSCA Website:

<http://www.aboutwsca.org>

FINET COMMODITY CODE(S):

20464000000

20623000000

20621000000